The Federation of Indian Chambers of Commerce & Industry (FICCI) along with the Ministry of Steel is organizing the fourth edition of INDIA STEEL 2019 from January 22-24, 2019 at Mumbai Exhibition Centre, Mumbai. It is an exhibition-cum-conference on Indian Steel industry focusing upon the value enhancement from mining to steel production and delivery of the steel products to end consumers.

Steel is crucial to the development of any modern economy and is considered to be the backbone of human civilization. The level of per capita consumption of steel is a good indicator of the level of industrialization of any country. Therefore, accelerating its production and consumption is an important economic activity. The Steel sector, being a part of the backbone of the world’s third largest economy, is poised to become the second largest producer. With an annual production of 1.80 cr. tonne, the Indian steel industry contributes approximately 2% to the GDP. The Indian steel industry is diversified into different segments like infrastructure, autos, engineering, miscellaneous, submarine, defense, and others. Due to its extensive integration with other important industries, it makes a strategic sector for the Government as well as the economy as a whole.

Indian economy is rapidly growing with enormous focus on infrastructure and construction sector. Several initiatives mainly, affordable housing, expansion of railway networks, development of domestic shipbuilding industry, opening up of defense sector for private participation and the growth in the automobile sector, are expected to create significant demand for steel in the country. On the exports front also, the Indian steel industry is producing globally competitive products and is marking its presence in the global market.

The National Steel Policy 2017 targeting 300 MT production capacity by 2030 is the guiding force for the Indian steel fraternity. INDIA STEEL 2019 is thus, rightly positioned to lay the roadmap to the vision of balancing the supply and demand dynamics.

INDIA STEEL EXPO, since its inception in 2013, has cemented its position as the business event for steel and metallurgy industry. It is a convergence point for manufacturers, suppliers, machinery companies, consultants, engineers, agents, traders, distributors, and experts in the steel industry.

**EVENT BACKGROUND**

The event aims to create awareness about the latest products, technology and services in the steel industry. It will also focus on the emerging markets, sustainable development, and the latest applications of steel in different sectors. The event will provide a platform for networking, business alliances, and partnerships. The event will also focus on the government's initiatives and policies towards the steel industry, as well as the challenges and opportunities faced by the industry.

**EVENT OBJECTIVES**

- To create awareness about the latest products, technology, and services in the steel industry.
- To understand global steel markets and the latest trends in the industry.
- To showcase the latest developments in the steel industry.
- To provide a platform for networking and business alliances.

**EVENT BENEFITS**

- Networking opportunities with steel, mining, and logistics companies.
- Understanding global steel markets and the latest trends in the industry.
- Showcase the latest developments in the steel industry.
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**BENEFITS OF PARTICIPATION**

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DELEGATES & VISITORS PROFILE

Steel Producers
Mining Organizations
Infrastructure Developers
Equipment Manufacturers
Technology Providers

Steel Managers
Government Policy Developers
International Organizations
Logistics & Supply Chain

Construction Materials Suppliers
Safety Surchales
Chemical & Engineering Companies

Exhibitors
Construction Industry
Sheet Contractors
International Mining & Metal Exports

MACHINERY & TECHNOLOGY FOR STEEL & METAL MANUFACTURING

- Equipment and International Steel Producers, Exports & Exports
- Erection & Installation
- Quality Assurance & Testing
- Research & Development
- Maintenance & Repairs
- Design & Engineering
- Mining Equipment & Solutions
- Quality Control & Testing
- Energy Efficiency & Innovation
- Environment Protection
- Induction Furnaces & Heat Treatment
- Software Technology
- Facility Engineering & Services

EXHIBITORS’ PROFILE

STEEL INDUSTRY STAKEHOLDERS

- Steel producing companies
- Alloy manufacturers
- Ferrous metal processing plants and units
- State Governments
- Central Government Ministries

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METALLURGICAL EQUIPMENT & TECHNOLOGY

- Equipment & Installation
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The CEO Round Table would be the main highlight of the event. It is where face-to-face interaction between the industry leaders and the Central & State Governments will take place. The Round Table provides an opportunity for both existing and new players to discuss their vision, opportunities, and challenges regarding the Indian steel industry. It would also provide a platform to discuss the Vision 2030 as laid in the National Steel Policy 2017.

### CONFERENCE PARTICIPATION CHARGES

<table>
<thead>
<tr>
<th>Categories</th>
<th>FICCI Member</th>
<th>Early Bird Discount (30 Sep 2018)</th>
<th>Discount</th>
<th>Group Discount (3 or more)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Indian</td>
<td>Rs 5,000</td>
<td>10%</td>
<td>10%</td>
<td>10%</td>
</tr>
<tr>
<td>Foreign</td>
<td>US$ 100</td>
<td></td>
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### CEO ROUND TABLE

<table>
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<tr>
<th>Delegate</th>
<th>Registration</th>
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<td>Early Bird Discount (FICCI Member Group Discount)</td>
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### REVERSE BUYER SELLER MEET:

Reverse Buyer Seller Meet (RBSM) and planned B2B sessions were organized during India Steel Expo 2017. A total of 1602 meetings were organized for delegates from 37 countries. In continuation, the same will be organized during India Steel Expo 2019. More than 250 foreign buyers will be invited to encourage foreign investment to new areas of the Indian steel sector. The Ministry of Commerce and Industry, Government of India, has agreed to extend its support to the event and allocate financial assistance for inviting relevant and focused foreign buyers for the products/services of the exhibiting companies.

### HOSTED DELEGATION FROM THE FOLLOWING COUNTRIES:

- Afghanistan
- Algeria
- Armenia
- Azerbaijan
- Bahrain
- Bangladesh
- Belarus
- Bhutan
- Botswana
- Brunei
- Burundi
- Cambodia
- Cameroon
- China
- Comoros
- Democratic Republic of Congo
- Djibouti
- Egypt
- Eritrea
- Ethiopia
- Georgia
- Ghana
- Indonesia
- Iran
- Iraq
- Israel
- Ivory Coast
- Kazakhstan
- Kenya
- Kuwait
- Kyrgyzstan
- Laos
- Lebanon
- Lesotho
- Malawi
- Maldives
- Mauritius
- Moldova
- Mongolia
- Morocco
- Mozambique
- Myanmar
- Namibia
- Nepal
- Nigeria
- Oman
- Philippines
- Qatar
- Russia
- Rwanda
- Saudi Arabia
- Senegal
- Seychelles
- Sri Lanka
- Sudan
- Taiwan
- Tajikistan
- Tanzania
- Tunisia
- Turkmenistan
- Uganda
- Ukraine
- United Arab Emirates
- UK
- USA
- Uzbekistan
- Vietnam
- Zambia
- Zimbabwe

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EXHIBITION PARTICIPATION CHARGES

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<td>Shell Space</td>
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<tr>
<td>Bare Space</td>
<td>36 sq.mtr</td>
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HOSTED DELEGATE COMPOSITION OF FOCUS COUNTRIES:
- Government Steel Procurement Department Head
- Public Sector Undertaking Head
- Manufacturing Plant Head
- Procurement Manager
- Steel Trader
- Steel Importer
- Automobile Manufacturer
- Infrastructure, Oil and Gas Pipeline and Real Estate Material Suppliers
- EPC Contractor
- Railway, Shipping, Defence Vendor
- Rolling Mill Importer
- Investor
- Trade Journalist
- Other allied Organizations relevant to Steel Industry

EXHIBITION

Major Activities of the Ministry of Steel:
- Co-ordination and planning of the growth and development of iron and steel sectors in the country including the rolling mill, alloy steel and ferro alloy industries, steel based multinationals and Major Steel Corporations,
- Formulation of policies in respect of production, pricing, distribution, import and export of iron & steel, alloy steel and ferro alloys and refractories.
- Management of iron ore deposits relating to iron ore, magnetite ore, chamosite and pyrophylite ores and its monopolistic exploitation.

Yours sincerely,

Organization Name

EXHIBITION

PARTICIPATION CHARGES

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Ministry of Steel
Government of India

ORGANISERS

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Established in 1927, FICCI is the largest and oldest apex business organisation in India. In today's dynamic economy, FICCI continues to play an important role in promoting and protecting business interests. From influencing policy to encouraging debate, engaging with policy makers and civil society, FICCI's main focus is to articulate the views and concerns of industry. It serves its members from the Indian private and public corporate sectors and multinational companies, drawing its strength from diverse regional and sectoral chambers of commerce and industry across states, reaching out to over 2,50,000 companies.

FICCI provides a platform for networking and consensus building within and across sectors and is the first port of call for Indian industry, policy makers and the international business community.

SUPPORTED BY:
The Department of Commerce formulates, implements and monitors the Foreign Trade Policy which provides the basic framework of policy and strategy to be followed for promoting exports and trade. The Trade Policy is periodically reviewed to incorporate changes necessary to take care of emerging economic scenarios both in the domestic and international economy. Besides, the Department is also entrusted with responsibilities relating to multilateral and bilateral commercial relations, Special Economic Zones, state trading, export promotion and trade facilitation, and development and regulation of certain export oriented industries and commodities.