



Department of Commerce Ministry of Commerce & Industry Government of India



Ministry of Steel Government of India







24 - 26 April 2025
Bombay Exhibition Centre (NESCO), Mumbai



www.indiasteelexpo.in



24 - 26 April 2025 **Bombay Exhibition Centre** (NESCO). Mumbai

# **EVENT BACKGROUND**

ifth edition of India Steel - International INDIA STEEL EXPO, since its inception in 2013, Exhibition and Conference was successfully—the exhibition—has become a well reputed organized on January 19 - 21 April, 2023, at platform for discussing prospects of the steel Bombay Exhibition Centre, Mumbai. It was industry, exhibiting the state-of-the-art jointly organized by the Ministry of Steel, Government of India and Federation of Indian Chambers of Commerce and Industry. The mega event provided an apt platform to all the participants, delegates, business visitors and other key stakeholders from the Steel and other related industries to interact with and explore new business avenues. The event witnessed participation of more than 800 conference delegates, more than 80 speakers and more than 240 exhibitors from India and abroad with footfall of more than 10062 Business Visitors.

Aligned with the theme of the event - Amrit Kaal Journey: defining the growth trajectory of Indian Steel Industry, it highlighted projections / forecasts for steel demand in country's Amrit Kaal Journey across traditional sectors like construction, automobile, infrastructure etc. as well as the emerging applications like maritime, defence, nuclear, food processing / storage etc. The session further shed light on the Government initiatives as well as the global opportunities that would augment demand for Indian steel products both domestically as well as globally.

solutions, products and equipments. The exhibition brings together Central & State Governments, Industry Experts, Stalwarts, Associations, Manufacturers, Technology Providers, Steel Consumers and International Speakers to exchange opinions & exhibit achievements.

India Steel Expo is a large-scale forum important not only for the industry, but also for the economy as a whole. The event is visited by steel and steel-related industries professionals from all-over the world: builders, oil and gas producers and engineers focused on promoting their products and services, establishing mutually beneficial business contacts, and developing their businesses amidst the latest market trends.

INDIA STEEL 2025 is scheduled from 24 - 26 April, 2025 at Bombay Exhibition Centre, Mumbai, India. The event will provide the much needed integrated platform to facilitate the growth of the industry in the country and connect new technologies & innovative products, equipment tools, live machine displays among others.





ne of the primary forces behind industrialization has been the use of metals. Steel has traditionally occupied a top spot among metals. Steel production and consumption are frequently seen as measures of a country's economic development because it is both a raw material and an intermediary product. Therefore, it would not be an exaggeration to argue that the steel sector has always been at the forefront of industrial progress and that it is the foundation of any economy. The Indian steel industry is classified into three categories - major producers, main producers and secondary producers.

As of December 2022, India was the world's second-largest producer of crude steel. In FY22, the production of crude steel and finished steel stood at 133.596 MT and 120.01 MT, respectively. In April-November 2022, the production of crude steel and finished steel stood at 81.96 MT and 78.09 MT respectively. The growth in the Indian steel sector has been driven by the domestic availability of raw materials such as iron ore and cost-effective labour. Consequently, the steel sector has been a major contributor to India's manufacturing output.

The Indian steel industry is modern, with state-of-the-art steel mills. It has always strived for continuous modernization of older plants and upgradation to higher energy efficiency levels. In the past 10-12 years, India's steel sector has expanded significantly. Production has increased by 75% since 2008 while domestic steel demand has increased by almost 80%. The capacity for producing steel has grown concurrently, and the rise has been largely organic.

In FY22, the production of crude steel and finished steel stood at 133.596 MT and 120.01 MT, respectively. The consumption of finished steel stood at 105.751 MT in FY22. Between April-December 2022, India's finished steel consumption stood at 75.34 MT. In April-July 2022, the production of crude steel and finished steel stood at 40.95 MT and 38.55 MT respectively.

In FY23 (until January 2023), the exports of finished steel stood at 5.33 MT, while the imports stood at 5 MT. In FY22, exports and imports of finished steel stood at 13.49 MT and 4.67 MT, respectively. In FY22, India's export rose by 25.1% YoY, compared with 2021. In FY21, India exported 9.49 MT of finished steel. In December 2022 exports of finished steel stood at 4.42 lakh tonnes.

The annual production of steel is anticipated to exceed 300 million tonnes by 2030–2031. By 2030-31, crude steel production is projected to reach 255 million tonnes at 85% capacity utilization achieving 230 million tonnes of finished steel production, assuming a 10% yield loss or a 90% conversion ratio for the conversion of raw steel to finished steel. With net exports of 24 million tonnes, consumption is expected to reach 206 million tonnes by the years 2030-31. As a result, it is anticipated that per-person steel consumption will grow to 160 kg.



# CONFERENCE OVERVIEW & FORMAT

A two days Conference will be organized with an objective to learn about the best practices and global experiences, exchange innovative ideas, explore areas of collaboration and above all, to provide a platform for informative and interactive sessions among various stakeholders in the steel industry. Aligned with the theme of the event, various technical sessions will be organized, providing a platform for effective information exchange on the industry trends and developments. Several sideline meetings / sessions / roundtables will be organized aligned with the theme for furthering the growth of the industry.







# **EVENT OBJECTIVES**

- To create awareness about the latest products, technology and services
- To discuss & deliberate on the latest steel industry trends and the developments shaping future of the industry
- Most effective means of establishing and maintaining relationships with existing and potential customers
- Unique opportunity to integrate for rapid new market penetration
- A represented area where the buyer, the seller and the finished product can "get together"
- Most powerful tool for efficient and effective business development

- Cost effective platform for effective sales and marketing to a carefully selected audience
- A lucrative opportunity to release new products market, create brand image, establish relationships with customers and appoint new agents
- Understand the current market dynamics and its effects on your business
- Create a culture of entrepreneurship locally
- Access to different ideas and perspectives from different markets and allied industries

# BENEFITS OF **PARTICIPATION**

- Networking Opportunity with steel, mining, logistics and equipment manufacturer for business alliances & partnerships
- Interaction with Government Officials from Central & State Government
- Interaction on Emerging Technologies for Steel in India
- Showcasing on Mineral Exploration and Evacuation Techniques
- Deliberation on Policy Environment for Fostering Growth of Indian Steel Industry
- Initiation of Winning Business Dialogues with
   Organizations having Diversified Business Interests

- Providing Excellent Brand Visibility
- Sales via targeted audience of qualified buyers
- An ideal platform to launch new products & find sales agents or distributors in new markets
- Transfer of technology, investment, joint venture, research and development
- Supply of plant, machinery, process control equipment, projects and services etc.
- Showcase latest products, machinery, equipments, developments for generating business





#### MACHINERY & TECHNOLOGY FOR STEEL & METAL MANUFACTURING

- Domestic and International Steel Producers,
   Organizations & Associations
- Automation & Instrumentation
- Cutting Tools
- Water & Pump Equipment
- Welding Equipment & Services
- Control & Automation Systems
- Quality Control, Testing & Analysis
- Energy Efficiency Equipment
- Energy Conservation
- Engineering and Design
- Environment Protection
- Filtration & Separation
- Induction Furnaces and Heat Treatment
- Nano-Technologies
- Palletisation
- Project Management & Consultation
- Pumps & Valves
- Refractories
- Safety Equipment & Technology
- Scientific Research & Development
- Scrap Collecting and Recycling
- Sheet Metal, Tube, Section (Ferrous and Non-Ferrous)
- Sintering
- Smelting and Refining
- Software Technology
- Foundry Engineering Units



# & TECHNOLOGY MINERALS

# METALLURGICAL EQUIPMENT BUYING AND SOURCING & TECHNOLOGY MINERAL PROCESSING

- Mineral Development Corporations
- Mineral Processing Units
- Contractor
- Scientific Research & Development Institutions
- MSMEs and Private Companie

# **BUYING AND SOURCING METAL & METAL WORKING MACHINERY**

- Casting, Forging and Foundry Industr
- Component Manufacturers
- Consulting Service Providers
- Iron and Steel Production
- Non-Ferrous Metals Production
- Sheet Metal Fabricators
- Sheet Metal Products, Components, Assemblies Manufacturers
- Ship Building and Ship Repair Industry
- Steel & Aluminium Construction
- Tube and Pipe Secto
- Water Supplier Secto
- Trucks, Wheels & Tyre



# PARTNERSHIP **OPPORTUNITIES**

Platinum	Co-Sponsor	Associate	Lunch	Conference Kit
Sponsor	Sponsor	Sponsor	Sponsor	Sponsor
Lanyard &	Cafeteria	Registration	Conference	Wi-fi
Badges Sponsor	Sponsor	Counter Sponsor	Souvenir Sponsor	Sponsor
Session	Conference Proceedings	Tea / Coffee	Pen	Notepad
Sponsor	Pen Drive Sponsor	Sponsor	Sponsor	Sponsor
VIP Lounge	Event Route-Guide	Exhibitors Directory	Key Chain	Vising Card
Sponsor	Sponsor	Sponsor	Sponsor	Holder Sponsor

#### CEOs ROUND TABLE

The CEO Round Table is the main highlight of the event. It is an interaction between the industry CEOs and the Central & State Governments. The Round Table would offer an effective platform to both the existing as well as the new players to discuss their vision, opportunities and challenges regarding Indian steel industry. It would also provide them with an interactive platform to discuss around Industry's growth plans & recommendations to facilitate India's Mission of becoming Self-Reliant.

#### Reverse Buyer Seller Meet (RBSM)

Reverse Buyer Seller Meet (RBSM) will be organized during India Steel 2025. More than 250 Investors & Foreign Buyers will be invited to encourage foreign investment to new areas of Indian steel sector as well as procurement of Indian Steel Products. The Ministry of Commerce and Industry, Government of India has agreed to extend its support for inviting and hosting relevant and focused Foreign Investors & Buyers during the event.

### Sideline **Meetings**

Several dedicated sideline meetings / sessions / roundtables will be organized on key enabling factors for Indian Steel industry. The meetings would also deliberate upon sector-specific opportunities for Indian steel sector.

#### Conference Overview

A two days Conference will be organized with an objective to learn about the best practices and global experiences, exchange innovative ideas, explore areas of collaboration and above all, to provide a platform for informative and interactive sessions between various stakeholders in the steel industry.



## **EVENT HIGHLIGHTS**

- Over 300 exhibiting companies
- Technical Sessions
- Conference attracting Government officials and decision makers from the industry
- Sideline meetings on key enabling factors & subjects of Indian Steel Industry
- CEOs Round Table
- Meet face to face with key individuals involved in the production and processing of iron & steel (Procurement and Technical Heads)
- Reverse Buyer Seller Meet
- Participation from Central Government, Ministries and State Governments
- International participation and pavilions from various parts of the world
- Plant Visits

# **EXHIBITION PARTICIPATION CHARGES**

Types of Spaces	Minimum Area	Participation Charges (Per sq .mtr)	
		in INR	US\$
Shell Space	12 sq.mtr	12500	370
Bare Space	36 sq.mtr	11000	350



# **CONFERENCE PARTICIPATION CHARGES**

Delegate	Registration Fee	Early Bird Discount	FICCI Member Discount	Group Discount (3 or more)
Indian Delegates	Rs 5,500	10%	10%	10%
Foreign Delegates	US\$ 110	10%		



<sup>\*</sup>Plus GST @ 18% on the above



# **RBSM: HOSTED FOREIGN BUYERS**FROM THE FOLLOWING COUNTRIES

Afghanistan, Algeria, Armenia, Azerbaijan, Bahrain, Bangladesh, Belarus, Bhutan, Botswana, Brunei, Burundi, Cambodia, Cameroon, China, Comoros, Democratic Republic of the Congo, Djibouti, Egypt, Eritrea, Ethiopia, Georgia, Ghana, Indonesia, Iran, Iraq, Israel, Ivory Coast, Kazakhstan, Kenya, Kuwait, Kyrgyzstan, Laos, Lebanon, Lesotho, Malawi, Maldives, Mauritius, Moldova, Mongolia, Morocco, Mozambique, Myanmar, Namibia, Nepal, Nigeria, Oman, Philippines, Qatar, Russia, Rwanda, Saudi Arabia, Senegal, Seychelles, Sri Lanka, Sudan, Taiwan, Tajikistan, Tanzania, Tunisia, Turkmenistan, Uganda, Ukraine, United Arab Emirates, UK, USA, Uzbekistan, Vietnam, Zambia, Zimbabwe and more...

# HOSTED DELEGATE COMPOSITION OF **FOCUS COUNTRIES**

- Government Steel Procurement Department Head
- Public Sector Undertaking Head
- Manufacturing Plant Head
- Procurement Manager
- Steel Trader
- Steel Importer
- Automobile Manufacturer
- Infrastructure, Oil and Gas Pipeline and Real Estate Material Suppliers

- EPC Contractor
- Railway, Shipping, Defence Vendor
- Rolling Mill Importer
- Investor
- Trade Journalist
- Other allied Organisation / Institutions relevant to Steel Industry



#### **ORGANISERS:**



Major Activities of the Ministry of Steel:

Co-ordination and planning of the growth and development of Iron and Steel Industry in the country (including Re-rolling Mills, Alloy Steel and Ferro Alloy Industries, Refractories) both in the Public and Private Sectors;

Formulation of policies in respect of production, pricing, distribution, import and export of iron & steel, ferro alloys and refractories; and Development of input industries relating to iron ore, manganese ore, chrome ore and Refractories etc., required mainly by the steel industry.

Established in 1927, FICCI is the largest and oldest apex business organisation in India. Its history is closely interwoven with India's struggle for independence, its industrialization, and its emergence as one of the most rapidly growing global economies.

A non-government, not-for-profit organisation, FICCI is the voice of India's business and industry. From influencing policy to encouraging debate, engaging with policy makers and civil society, FICCI articulates the views and concerns of industry. It serves its members from the Indian private and public corporate sectors and multinational companies, drawing its strength from diverse regional chambers of commerce and industry across states, reaching out to over 2,50,000 companies.

FICCI provides a platform for networking and consensus building within and across sectors and is the first port of call for Indian industry, policy makers and the international business community.

#### **SUPPORTED BY:**



The Department of Commerce formulates, implements and monitors the Foreign Trade Policy (FTP) which provides the basic framework of policy and strategy to be followed for promoting exports and trade. The Trade Policy is periodically reviewed to incorporate changes necessary to take care of emerging economic scenarios both in the domestic and international economy. Besides, the Department is also entrusted with responsibilities relating to multilateral and bilateral commercial relations, Special Economic Zones, state trading, export promotion and trade facilitation, and development and regulation of certain export oriented industries and commodities.

#### CONTACT: .

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